

GMO Structure Optimization Toolkit User Guide

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CONFIDENTIAL

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Introduction





Goals and Objectives

The Association of State and Territorial Health Officials (ASTHO), with support from the Centers for Disease Control and Prevention (CDC), developed the **GMO Structure Optimization Toolkit** to guide Health Departments in implementing and sustaining a more **centralized Grants Management Office** (GMO) to **maximize federal funding outcomes**.

The goal is to **centralize key functions** guided by a comprehensive grants management system overseen by specialized and trained staff in close communication with Program staff. The purpose of this toolkit includes **defining the cost of transitioning** to this structure and **allocating the costs** of a centralized GMO across multiple Programs.

This toolkit is not designed to provide a complete cost allocation plan of all direct and indirect costs associated with the Programs. The focus of this toolkit is to capture once a year the **operational** and **administrative costs** of an **optimal GMO structure** based on the effort and support provided to both simple and complex Programs.

The toolkit was developed in the context of the Puerto Rico Department of Health (PRDOH), but it is flexible enough to accommodate extrapolating to other health agencies in the U.S. territories that are interested in adopting a centralized grants management model in their jurisdiction.



Expected Benefits

The centralized grants management office will **improve transparency, accountability, and reporting**, as well as **streamline management of grants and financial reports** across health agencies.

The GMO Structure Optimization Toolkit will allow departments to:

- Improve the capacity to fulfill the agency's mission through the efficient management of federal funds and effective coordination across Programs.
- Establish and sustain a centralized or hybrid GMO to improve grant oversight, compliance, and transparency, and to provide technical assistance to Programs.
- Maximize the utilization of federal grant funds.
- Administer an electronic grants management system, including data entry, quality control, reconciliation, tracking of spending and drawdown, planning for key tasks that need to occur (closeout, carryforward, etc.), issuing reports to Program staff and leadership.

GMO Structure Optimization Toolkit Overview



Overview

The **GMO Structure Optimization Toolkit** includes a set of electronic tools designed to conduct an **annual self-assessment**, recommend the best structure to manage grants and allocate costs. The self-assessment will guide the department into understanding the workload demand currently being managed or projected to be managed and understanding how Programs are being managed, to reveal the staffing needs and opportunities at the Grant Management Office (GMO) and how to allocate those efforts across funded Programs.

How to complete self-assessment

Complete self-assessment by inputting Grant and Program management data in **7 forms** following the guidelines of this User Guide:

- 1. User Form
- 2. Grants Form
- 3. Programs Form
- 4. Grants Management Activities Form
- 5. GMO Roles Form
- 6. Cost Form grant management expenses
- 7. Cost Distribution Pre-Work Form



Results of self-assessment

Once all forms are completed, the user will have access to a **Power BI Dashboard** that will serve to understand the opportunities and the resources needed to better manage the projected grants workload for the upcoming year.

- 1. Current Workload
- 2. Opportunities by Program
- 3. Opportunities Detail
- 4. Recommended Structure
- 5. Cost Distribution
- Data Tables



- List of active or projected HHS grant awards by
 - Active or projected funding
 - Program

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> Additional Caps on administrative costs (Indirect costs); in addition to approved Cap negotiated with Federal Government

□ List of funded Programs with these specifics

- Number of Employees (*including contractors*)
- Number of accounts created
- Number of financial transactions per year
- Number of drawdown requests per year
- Number of requisitions (supplies, equipment and services)
- Knowledge of audit findings in past year, if any
- Knowledge of Program restrictions, if any
- Grant management activities pursued at the GMO level or Program level
- Number of FTEs fulfilling grant management tasks at Programs per function (Strategic, Compliance, Operational and Financial)
- Active roles at the GMO
 - Number of Employees per role
 - Functions per role
 - Salary
 - Fringe benefits
 - Identify if salaries and wages can be charged to direct costs
- Annual expenses
 - Electronic Grants Management System license for passive users
 - Electronic Grants Management System license for active users
 - GMO insurance
 - Supplies
 - Shared services
 - GMO per person overhead cost rate
 - Travel
 - Contract vendors and professional services
 - Equipment



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List of activities to complete assessment

Each program will need to identify **the level** where the grant management activities per function is performed: **GMO**, **Program**, **Both or Neither**. Activities are grouped into **four types of functions**: Strategic, Compliance, Operational and Financial.

Strategic	1	Identify potential funding sources and grant opportunities
Strategic	2	Analyze grant opportunities & funding
Strategic	3	Assess strategic alignment of proposals with public policy
Strategic	4	Review and provide guidance for proposal development
Strategic	5	Communicate directly with federal agencies
Compliance	6	Analyze program proposal according to federal regulations
Compliance	7	Provide training of grant management policies and guidelines to program staff and support offices
Compliance	8	Ensure ongoing fiscal monitoring of federal funds in accordance with federal and local laws and regulations
Compliance	9	Understand grant terms and conditions of awards
Compliance	10	Review and resolve audit findings
Compliance	11	Facilitate the external monitoring process and follow up on the correction of findings
Operational	12	Maintain and draft report related to the management of movable property acquired with federal funds
Operational	13	Identify process and policy improvement opportunities with the design, planning and writing of federal proposals
Operational	14	Submit non cost extension to federal agencies
Operational	15	Provide and coordinate technical assistance to other departments or agencies
Operational	16	Draft monthly, quarterly and period reports for each project per NoA stipulations
Operational	17	Submit Performance Progress and Monitoring Report (PPMR) in accordance with program guidance and award terms and conditions
Operational	18	Request of supplemental funds
Operational	19	Serve as direct liaison with federal agencies and provide technical assistance (federal regulation interpretations)
Operational	20	Provide on-going implementation support to programs

Operational	21	Submit grant proposals to awarding agencies
Operational	22	Record management of proposals submitted, active and close-out grants
Operational	23	Analyze NoA (Notice of Award) and identify key dates, conditions and reporting requirements
Financial	24	Track award actual vs budget (spend rate)
Financial	25	Responsible for budget allocations and breakdowns
Financial	26	Responsible for maintenance and account extensions
Financial	27	Review budget adjustments
Financial	28	Request fund carry-overs
Financial	29	Responsible for reviewing fiscal documents (payment vouchers), as well as determining its correctness and accuracy
Financial	30	Submit account transfers in accounting system
Financial	31	Support cash management activities
Financial	32	Draft reporting of year-end financial information
Financial	33	Submit report of year-end financial information
Financial	34	Submit annual Federal Financial Report (FFR) to federal agencies
Financial	35	Complete the financial close out of active grants
Financial	36	Submit final grant Federal Financial Report (FFR) to federal agencies
Financial	37	Provide oversight of grant spent performance
Financial	38	Approval of disbursements, or request additional documentation
Financial	39	Review and submit proposal single audits
Financial	40	Analyze expense certification with account reconciliations
Financial	41	Monitor income and expenses for reconciliation of funds
Financial	42	Analyze proposal budget and ensure alignment with Finance Department
Financial	43	Draft budgets for proposals



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Input Chapters





Toolkit Input Forms Tracker







User Form





example for illustration purposes only



Important: the assessment of Programs **can't be duplicated**, or it will create errors in the calculations, carefully assess which Programs have been completed **before starting new Program assessment**

Jurisdiction

State and U.S. territories Health departments that receive federal grants from Human Health Services

Comment box: If the program interviewee highlights any peculiarities in their organizational structure or funding, please make a note for further consideration when analyzing recommendations.

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Self-assessment for each **Program** consist of **4 steps**:

1 Grants form	2 Programs form	Grant Management activities form (Strategic, Compliance & Operational)	4 Grant Management activities form (Financial)
Sector Sector		<page-header></page-header>	<section-header><section-header> Image: Control Image: Control</section-header></section-header>
Once all Problem asses Go to F Sun	ograms have sed, Click on Programs mary After completing step	o 4, repeat for each Program	



Data can only be **saved** in the output excel spreadsheet when these <u>4 steps are</u> <u>completed</u>. The list of Program assessment completed will be recorded in the User Form.

Grants Form





How to step by step

- 1. Select Program from dropdown
- 2. Select amount of grants funding the Program
- 3. Select active grants from dropdown list
- 4. If grant doesn't have any <u>additional</u> restrictive cap on administrative cost, select no.
- 5. If the grant has any additional restrictive cap on administrative costs, select yes and include cap percent
- 6. Input current or projected grant funding
- 7. Input start and end date for each grant, including Non-Cost Extension if applicable (Year, Month and Day)
- 8. After all grants data has been completed for the selected Program, click **Next Form**
- 9. Only when **all Programs** have been assessed through the Grants form + Programs form + Grant Management forms, click **Go to Program Summary**

Definitions and objective of information request

Program funded - refers to Program that received grant awards **Active or projected grants** - refers to the awards approved or planned to be requested to federal agencies

Caps for Administrative costs- refers to any additional restrictions

established per award regarding administrative expenses or *indirect costs.* It does not refer to the typical approved Indirect Cost Rate negotiated with Federal Government. This will be used when allocating GMO costs across Programs to ensure allocated costs don't surpass any caps.

Cap % - specific additional Cap percentage as established in Notice of Award or proposal. (Note: This is not the Indirect Cost Rate)

Grant funding - refers to the amount to be managed in the current year Grant start and end date - refers to the period of performance in the federal award (including any Non-Cost Extension)







13. This form must be completed for each Program selected in the previous Grant form

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Programs Form

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Definitions and objective of information request

Fields in this form are designed to measure the size and complexity to manage each Program.

Program Contact- Program Director/Principal Investigator (PD/PI) The individual(s) designated to have the appropriate level of authority and responsibility to direct the project or program supported by the award.

Number of Projects/Strategies- will provide visibility of the scale of the Program. The number should consider all strategies/projects included in all the approved proposals.

Number of Employees (including contractors) - Will provide visibility of the scale of the Program. This number should consider both employee and contractors.

Number of Requisitions and % of Complexity of requisitions- The number of requisitions that are processed, and its level of complexity indicates the required support as complex requisitions will require more effort.

Program maturity - Whether a Program is new or a continuation from prior years indicates setup complexity. New Programs are assumed to require more effort to manage than a continuing Program.

Number of Accounts created, and Number of Financial transactions completed- (payroll, invoice payments, account transfers) determines the level of support from financial and accounting personnel required. Number of Drawdowns - All indicate the scale and complexity of the finances required for each Program.

Restrictions and Audit findings - Whether a Program has restrictions or audit findings indicate areas of opportunities in the management of that Program. For Programs that have either or both things flagged, resources that are performing any grant management function at the Program level, will automatically be centralized at the GMO.

Grant Management Activities Forms



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1	2	3	4
Role	Time per week	Calculation	FTE
Person 1	0.5 days	0.5 / 5	0.1
Person 2	3 days	3 / 5	0.6
Person 3	5 days	5/5	1.0
Totals	8.5 days	8.5 / 5	1.7

First, think about how many people are involved in executing an activity for which you are estimating the number of FTEs. In this example, the activity is performed by 3 different people

2 Then, estimate the amount of time each person dedicates to the activity in that time period. Make sure you utilize the same measure (e.g., days) for each person. Select the time period, for example per week.

Obvide the duration of time dedicated by the total available time in the period. Ensure both the numerator and denominator are in the same unit. For example, if you estimated the time dedicated during a week period in days (numerator), you must divide by the number of available days in a week period.

Add up the calculations for each of the people involved in the activity and input the number in the tool. In this case, the number to be input is 1.7 FTEs.

Program Summary



gran	Summary (j					astho			
	Programs	Funding \$	Quantity of Gra	Employees	Financial Transa	Drawdowns		How to step by 1.Review Progra	/ step am Summary list and verify all the current or
	Workforce Program	19678685	1	142	33	33		projected work	kload is being considered
	Health Disparities	10162773	1	53	20	20	2	2.If information i	s missing or Incorrect go to previous forms
	EPIDEMIOLOGY	373020793	1	1341	2500	480		delete data inp	out
	MATERNAL AND CHILD HEALTH	18846884	7	254	1000	168		3.If all Programs	s and grants have been included, click Acce
	BIOSECURITY & PUBLIC HEALTH RESPON	9123144	2	90	3600	120		Data and Con	tinue
8	CHILDHOOD LEAD POISONING	350000	1	6	70	24			
	BIRTH DEFECTS AND DEVELOPMENTAL D	6849508	3	221	720	120			
.8		Funding \$	Quantity of Grants	Employees	Financial	, Drawdowns			
otal:	7	\$438,031,787	16	2107	7943	965			
ick			1		Accept Dat	ta and Continue	Click to o GMO F	continue with Roles Form	

example for illustration purposes only



Important: the assessment of Programs **can't be duplicated**, or it will create errors in the calculations. Carefully assess which Programs have been completed **before starting new Program assessment**

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GMO Roles Form



User Form Grants Form Program	ns Form Grant Ma	anagement Form	GMO Roles Form	Cost For	ns asthe
()					
Select GMO's current		Roles and	Responsibilit	ies	
active roles:	Roles	OtherRole	TypeOfRole	Salary	Fringe
Budget Accountant	Grant Coord		Operational	99000	10890
	Other	Project Coordinator	Operational	68400	7524
* Number of Employees ar	d Compliance		Compliance	63000	6930
Contractors per Role	Grant Mana		Financial	48000	10080
45000	Grant Mana		Financial	43200	9072
	Compliance		Compliance	40000	2000
* What type of role is this? Financial * Required fields to be completed for Next Step	4				
Back Submit Data					Next Form
example for illustration purposes only	Click after each role's	completing assessment	Click aft the GMC	er completin roles to more the Cost form	g all ve to

How to step by step

- Select from dropdown list the active roles collaborating at the GMO
- 2. Input salary and wages for selected role
- 3. Input fringe benefits for selected role
- 4. Input number of employees and contractors currently fulfilling the selected role
- 5. If current roles are not included in the dropdown list, select other and input role
- 6. Select from dropdown list the main function this role is performing
 - Strategic
 - Compliance
 - Operational
 - Financial
- 7. Click Submit Data to select and input information for next role
- 8. After all roles have been included, click **Next Form** to move to the next form

Definitions and objective of information request

Fields in this form are designed to capture the current structure of the GMO and the personnel costs associated with managing the federal funded grants.

Salary & Fringe Benefits - include salary and fringe benefits for each employee or equivalent if service is provided by professional service contract

Functions - Each role should be categorized under the appropriate type of function it performs: Strategic, Compliance, Operational or Financial

Cost Form









User Form	Grants Form	Programs Form	Grant Management Form	GMO Roles Form	Cost Forms	astho
Electronic Grants Wanagement System License Cost Passive Users)	Shared services \$ 3000	Salaries \$\$455,09	& Fringe			
Electronic Grants Management System License Cost (Active User: \$ 3000	s) Supplies \$ 5000					
Per person overhead cos rate (includes occupancy rent and utilities) 4000	t Travel \$3000]				
Contract vendors & Professional Services 20000 Back	Equipment \$ 5500]	Save Costs Data		Next	Form

example for illustration purposes only

Definitions and objective of information request

Fields in this form are designed to capture current costs being incurred at the GMO.

Electronic Grant Management System - Cost of licenses for Passive and Active users.

- One (1) Passive user license will be assigned to each of the Programs in order to have visibility of the grants related to their Programs
- Active users' licenses will be assigned to the Strategic and Financial roles in the GMO

Supplies - Includes costs related to office supplies and materials utilized by the GMO staff in their day-to-day operations

Shared Services - Include costs associated with Shared Services that provide support to the GMO staff, including Human Resources, Accounting, Contracting, Legal, Communications and others

Per person overhead cost rate - Input a per person cost rate of the overhead cost associated with the GMO office, including rent and utilities of the office space.

Travel - Include travel costs incurred by the GMO staff for official business in carrying out Program management

Salaries and Fringe - This field will be pre-populated with the total of Salaries and Benefits from the Roles and Responsibilities form

Contract vendors & professional services - Include the cost of contract with vendors and professional services providing third party organization-wide support. These may be software vendors, individuals hired to perform a particular service, legal fees, consulting contracts, etc.

Equipment - GMO equipment purchases such as computers and photocopiers which are excluded from operational costs



Cost Distribution Pre-Work





Access self-assessment results





For the results to be accessed, **Power BI** must be installed in the user's computer. It can be downloaded from the Microsoft Store.



Select Cancel

Output Forms Overview



Self Assessment Results

- 1. Current Workload- presents current GMO Structure and Workload based on all input data, including number of programs, funds assigned, grants and number of financial transactions. Also, it shows the level of complexity of each of the programs.
- Opportunities by Program- shows programs with centralized GMO tasks and those with opportunities to centralize GMO tasks. Also, presents a breakdown of all the opportunities by programs.
- 3. Opportunities Detail- a table of all programs showing activities by functions that have opportunities of the following types:
 - Centralize

- Missing
- Centralize due to restrictions Appropriate Level
- Duplicity

C

- 4. Recommended Structure-includes the staffing configuration of the GMO divided by the 4 functions (Strategic, Compliance, Operational and Financial) as follows:
 - Minimum Employees A minimum configuration of roles for the GMO will be recommended based on the model.
 - Additional Recommended Employees This base configuration of the GMO will be augmented in order to absorb the activities to be centralized from the Programs
 - Minimum and Additional Recommended Employees will then be compared to the Current Employees configuration and the Employee GAP, or difference will be identified
- Cost Distribution- the cost of the recommended structure is distributed among programs and the costs as a percentage of each program funding is shown. The percent distribution allows the user to easily reference how the GMO costs are being allocated across Programs based on program complexity.
- Data Tables- the raw data can be accessed and downloaded from the following tables:
 - Summary of Program Data - Cost Distribution Table
- Recommended Structure
- Summary of Opportunities

1- Current Workload



4- Recommended Structure



2 -Opportunities by Program



5-Cost Distribution



3-Opportunities Detail

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	Programs		Functions Opportunity
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6-Data Tables

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Results of self-assessment will serve to understand the opportunities and the resources needed to better manage the projected grants workload in the upcoming year.



Output Chapters

To access Power BI User Guide tabs, Click to follow link



1- Current Workload







6-Data Tables

					and the second second		
	Programs		Functions		Opportunity		
Health Drap	ettes	~	Multiple selections	V.	Centralize	19	
Programs	Functions	Opportunity	Description				
Health Disparities	Financial	Centralize	Analyze proposal budget and ensure	alignment with Finan	ce Department		
Health Disparities	Financial	Centralize	Approval of disbursements, or reque	z additional documer	tation		
Health Disparities	Financial	Centralize	Complete the financial close out of a	tive grants			
Health Disparities	Operational	Centralize	Draft monthly, quarterly and period r	eports for each projet	t per NoA stipulations		
Health Disparities	Financial	Centralize	Draft reporting of year-end financial	nformation			
Health Disparities	Financial	Centralize	Monitor income and expenses for rec	oncliation of funds			
Health Disparities	Financial	Centralize	Provide oversight of grant spent perf	omance			
Health Disparities	Operational	Centralize	Request of supplemental funds				
Health Disparities	Financial	Centralize	Responsible for maintenance and acc	ount extensions			
Health Disparities	Financial	Centralize	Responsible for reviewing fiscal docu	ments (payment vous	hers), as well as determining its corre-	ctress and accuracy	
Health Disparities	Financial	Centralize	Review and submit proposal single as	dis			
Health Disparities	Financial	Centralize	Review budget adjustments				
Health Disparities	Operational	Centralize	Serve as direct liaison with lederal ag	encies and provide to	chnical assistance (lederal regulation	(interpretations)	
Health Disparities	Financial	Centralize	Submit account transfers in accounting	ig system			
Health Disparities	Financial	Centralize	Submit final grant Federal Financial R	eport (FFR) to federal	agencies		
Health Disparities	Operational	Centralize	Submit grant proposals to awarding a	gencies			
Health Disparities	Operational	Centralize	Submit Performance Progress and Mi conditions	onitoring Report (PPN	R) in accordance with program guida	nce and award terms an	

3-Opportunities Detail

7-User Guide Page 1

4- Recommended Structure

8- User Guide Page 2



5-Cost Distribution

User Guid User Guide User Guid astho astho astho **GMO Structure Optimization Toolkit** astho GMO Structure Optimization Toolkit **GMO Structure Optimization Toolkit GMO Structure Optimization Toolkit** Programs CURRENT WORKLOAD ORGANIZATION OPPORTUNITY COST DISTRIBUTION DATA TABLES ummary of Program Data (Workload) **GMO Projected Workload** Structure Program Complexity **Opportunities Description** Cost Distribution Costs as a Percentage In order to determine the Projected The total number of Programs with Centralized Programs are catego rized into Simple or Centralize - Activity is being - Final Structure Cost Data Presented - Fach table Distribution of Costs Among Programs salth Dispertie Rokforce Prop Final Structure Cost Distribution of Program Funding 1 1 20 20 New 1 3 33 New GMO Tasks and with Opportunities to Centralize Complex. Workload, the following parameters w performed at the Program level Distribution - Total dollar amount of contains the raw data input by the \$682.81K 100% 5.01% be used GMO Tasks is talled to determine the Department's The table below shows the it is most efficient to be performed at GMO costs distributed to the user and presented in the different graphs in this Output Form. The - Small Workload manage staffing configuration are taken into consideration to give each the GMO programs after considering gran ost Distribution -<\$1 billion Decentralized - if less than 50% of Programs an program a complexity score. Out of a total of - Duplicity - Activity is duplicated at both the GMO and Program mmended Structure and Distribution of Costs Among < 20 Programs on Track 62.5 points: Summary of Opportunities table < 50 grants Hybrid - if 50% to 80% of Programs are on Track - Programs with 31 points or less are Appropriate Level - Activity is being Programs - Percentage dis tain filters to select more speci Norkforce P performed at the appropriate -Centralized - if more than 80% of Programs are considered Simple. of GMO costs by program based o Large Workload m *> \$1 billion *> 20 Programs Programs with more than 31 points are ocation - Data Download - Data can be Costs as a Percentage of Program downloaded from each table by considered Complex **Program Opportunities** Funding- A percentage showing th pressing the three dots symbol or -> 50 grants If 80% or more activities are classified as Summary of Opportunities the amount of costs distributed in lecommended Structure the top right corner and selecting th omparison to program available Appropriate Level, the Program is deemed "Export data" option. It will save the to be with Centralized GMO data as a comma separated value Tasks. Otherwise, the Program is classified (csy) file in the selected folder. The 15 Complex Appropriate Level 10 Complex Centralize 21 Complex Duplicity 0.60 10.00 -7.40 1.85 8.00 -4.15 as having Opportunities to Centralize GMO file can be opened in Excel Spectronal 12 1 12 1 10.00 1 21 Complex Duplicity 8 Simple Appropriate Level ****** User Guide Page 2 Opportunities By Program Current Workload Opportunities Detail Recommended Structure Cost Distribution Data Tables User Guide Page 1 Intro







example for illustration purposes only

Current Workload

The self-assessment will determine two main variables:

- 1. GMO Projected Workload If the workload to be managed is deemed to be Small or Large
- 2. Current GMO Structure If the current GMO structure is deemed to be Decentralized, Hybrid or Centralized

GMO Projected Workload

In order to determine the Projected Workload, the following parameters will be used :

- Small Workload managed
 Large Workload managed <\$1 billion
 - => \$1 billion
 - < 20 Programs
 - < 50 grants

- => 20 Programs
- => 50 grants
- Programs are categorized into Simple or Complex. The following Program complexity parameters are • taken into consideration to give each Program a complexity score:

Projected		Projected		Projects or		FTEs Per		Supplies		Equipment				Accounts		Fin.			
Funding	Value	Grants	Value	Strategies	Value	Program	Value	Requisitions	Value	Requisitions	Value	Cont. or New	Value	Created	Value	Transactions	Value	Drawdowns	Value
\$0-749,999	1	1	1	1	1	0-50	1	0-25	0.5	0-25	1	Continuation	1	0-5	1	0-5	1	0-20	1
\$750,000-			1						1		1								
5,000,000	5	2-3	2	2-5	2	51-100	2	26-50	1	26-50	2	New	5	6-20	2	6-20	2	21-50	2
\$5,000,001-											1								
10,000,000	10	4-5	3	6-10	3	101-250	3	51-100	1.5	51-100	3			21-50	3	21-50	3	51-100	3
\$10,000,001-											1								
20,000,000	15	6-7	4	11-19	4	251-500	4	101-250	2	101-250	4			51-75	4	51-75	4	101-250	4
\$20,000,001+	20	8+	5	20+	5	501+	5	251+	2.5	251+	5			76+	5	76+	5	251+	5

- Out of a total of 62.5 available points, Out of a total of 62.5 points: ٠
 - Programs with 31 points or less are considered Simple.
 - Programs with more than 31 points are considered Complex.
- A snapshot of other variables that determine projected workload for the Department is also included. ٠ These variables include total federal funds managed, total number of grants, new vs. continuous Programs, employees, number of requisitions, accounts created, financial transactions managed, and drawdowns requested





- In order to determine if a Department is currently Decentralized, Hybrid or Centralized, grant management activities need to be evaluated.
- Recall, user identified for each Program and each function whether the activity was being executed at the GMO, Program, Both or Neither level. These assessments are compared to an ideal configuration of where grant management activities should be conducted for Simple and Complex Programs (See Table 1 Ideal Grant Management Activity configuration)
- The comparison of these activities result in one of the following opportunities:
 - Centralize Activity is being performed at the Program level when it is most efficient to be performed at the GMO
 - Centralize due to restrictions Activity is being performed at the Program level and the Program has restrictions tied to audit findings that should be performed at the GMO level to correct
 - Duplicity Activity is duplicated at both the GMO and Program
 - Missing Activity is not being performed at all
 - Appropriate Level- Activity is being performed at the appropriate location
- If 80% or more activities are classified as Appropriate Level, the Program is deemed to be a Program with Centralized GMO Tasks. Otherwise, the Program is classified as a Program with Opportunities to centralize GMO Tasks.
 - Programs with Centralized GMO Tasks are typically:
 - Simple Programs where activities are conducted at the GMO
 - Complex Programs without restriction where activities are done at the Program level
 - Complex Programs with restrictions where activities are conducted at the GMO
 - Programs with Opportunities to centralize GMO Tasks are typically:
 - Simple Programs where activities are conducted at the Program level
 - Complex Programs with restrictions where activities are conducted at the Program
 - · Activities that are missing, or not conducted at either the Program or GMO
 - · Activities that are duplicated at the GMO and Program level
- Finally, the total number of Programs with Centralized GMO Tasks and Programs with Opportunities to Centralize GMO Tasks is tallied to
 determine the Department's staffing configuration
 - Decentralized if less than 50% of Programs are on Track
 - Hybrid if 50% to 80% of Programs are on Track
 - **Centralized** if more than 80% of Programs are on Track

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Table 1- Ideal Grant Management Activity configuration



Functions	Act	GMO support	Simple Programs	Complex Programs
Strategic	1	Identify potential funding sources and grant opportunities	GMO	GMO
Strategic	2	Analyze grant opportunities & funding	GMO	GMO
Strategic	3	Assess strategic alignment of proposals with public policy	GMO	Program
Strategic	4	Review and provide guidance for proposal development	GMO	Program
Strategic	5	Communicate directly with federal agencies	Program	Program
Compliance	6	Analyze program proposal according to federal regulations	GMO	Program
Compliance	7	Provide training of grant management policies and guidelines to program staff and support offices	GMO	GMO
Compliance	8	Ensure ongoing fiscal monitoring of federal funds in accordance with federal and local laws and regulations	GMO	GMO
Compliance	9	Understand grant terms and conditions of awards	GMO	GMO
Compliance	10	Facilitate the external monitoring process	Both	GMO
Compliance	11	Review and monitor resolution of audit findings	GMO	GMO
Operational	12	Maintain and draft report related to the management of movable property acquired with federal funds	Program	Program
Operational	13	Identify process and policy improvement opportunities with the design, planning and writing of federal proposals	GMO	Program
Operational	14	Submit non cost extension to federal agencies	GMO	GMO
Operational	15	Provide and coordinate technical assistance to other departments or agencies	GMO	Program
Operational	16	Draft monthly, quarterly and period reports for each project per NoA stipulations	GMO	GMO
Operational	17	Submit Performance Progress and Monitoring Report (PPMR) in accordance with program guidance and award terms and conditions	GMO	Both
Operational	18	Request of supplemental funds	GMO	GMO
Operational	19	Serve as direct liaison with federal agencies and provide technical assistance (federal regulation interpretations)	Both	Both
Operational	20	Provide on-going implementation support to programs	GMO	GMO

Table 1- Ideal Grant Management Activity configuration

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Functions	Act	GMO support	Simple Programs	Complex Programs
Operational	21	Submit grant proposals to awarding agencies	Both	Program
Operational	22	Record management of proposals submitted, active and close-out grants	GMO	Both
Operational	23	Analyze NoA (Notice of Award) and identify key dates, conditions and reporting requirements	Both	Both
Financial	24	Track award actual vs budget (spend rate)	GMO	GMO
Financial	25	Responsible for budget allocations and breakdowns	GMO	Program
Financial	26	Responsible for maintenance and account extensions	GMO	GMO
Financial	27	Review budget adjustments	GMO	GMO
Financial	28	Request fund carry-overs	GMO	GMO
Financial	29	Responsible for reviewing fiscal documents (payment vouchers), as well as determining its correctness and accuracy	GMO	GMO
Financial	30	Submit account transfers in accounting system	GMO	GMO
Financial	31	Support cash management activities	GMO	GMO
Financial	32	Draft reporting of year-end financial information	GMO	GMO
Financial	33	Submit report of year-end financial information	GMO	GMO
Financial	34	Submit annual Federal Financial Report (FFR) to federal agencies	GMO	GMO
Financial	35	Complete the financial close out of active grants	GMO	GMO
Financial	36	Submit final grant Federal Financial Report (FFR) to federal agencies	GMO	GMO
Financial	37	Provide oversight of grant spent performance	GMO	GMO
Financial	38	Approval of disbursements, or request additional documentation	GMO	GMO
Financial	39	Review and submit proposal single audits	GMO	GMO
Financial	40	Analyze expense certification with account reconciliations	GMO	GMO
Financial	41	Monitor income and expenses for reconciliation of funds	GMO	GMO
Financial	42	Draft budgets for proposals	GMO	GMO
Financial	43	Analyze proposal budget and ensure alignment with Finance Department	GMO	GMO





examples for illustration purposes only



Opportunities by Program

- Programs with Centralized GMO Tasks shows the number and percentage of Complex and Simple programs with Centralized GMO Tasks
- Programs with Opportunities to Centralize GMO Tasks shows the number and percentage of Complex and Simple programs with opportunities to centralize GMO tasks.
- Opportunities in GMO Activities by Program- For each Program, the number of activities categorized per type of opportunity is included in the graph. Particular attention should be paid to those activities that are Missing, have Duplicities or could be Centralized in order to enhance the GMO staffing configuration as will be detailed in the following Output.
- Opportunities are classified in the graph as follows:
 - Centralize Activity is being performed at the Program level when it is most efficient to be performed at the GMO
 - Centralize due to restrictions Activity is being performed at the Program level and the • Program has restrictions tied to audit findings that should be performed at the GMO level to correct
 - **Duplicity** Activity is duplicated at both the GMO and Program
 - Missing Activity is not being performed at all
 - Appropriate Level-Activity is being performed at the appropriate location •



as	the	tm	GMO Structure Optimization Toolkit					
Health Disparities	rograms	\sim	Multiple selections	\sim	Centralize	~		
Programs	Functions	Opportunity	Description					
Health Disparities	Financial	Centralize	Analyze proposal budget and ensure a	lignment with Finan	ce Department			
Health Disparities	Financial	Centralize	Approval of disbursements, or request	additional documer	ntation			
Health Disparities	Financial	Centralize	Complete the financial close out of acti	ive grants				
Health Disparities	Operational	Centralize	Draft monthly, guarterly and period rep	ports for each project	ct per NoA stipulations			
Health Disparities	Financial	Centralize	Draft reporting of year-end financial in	formation				
Health Disparities	Financial	Centralize	Monitor income and expenses for reco	nciliation of funds				
Health Disparities	Financial	Centralize	Provide oversight of grant spent perfor	rmance				
Health Disparities	Operational	Centralize	Request of supplemental funds					
Health Disparities	Financial	Centralize	Responsible for maintenance and account	unt extensions				
Health Disparities	Financial	Centralize	Responsible for reviewing fiscal docum	ents (payment vouc	hers), as well as determining its	correctness and accuracy		
Health Disparities	Financial	Centralize	Review and submit proposal single aud	lits	-			
Health Disparities	Financial	Centralize	Review budget adjustments					
Health Disparities	Operational	Centralize	Serve as direct liaison with federal ager	ncies and provide te	chnical assistance (federal regula	ation interpretations)		
Health Disparities	Financial	Centralize	Submit account transfers in accounting	system	A REAL PROPERTY AND A REAL			
Health Disparities	Financial	Centralize	Submit final grant Federal Financial Reg	port (FFR) to federal	agencies			
Health Disparities	Operational	Centralize	Submit grant proposals to awarding ad	gencies				
Health Disparities	Operational	Centralize	Submit Performance Progress and Mor conditions	nitoring Report (PPN	(IR) in accordance with program	guidance and award terms and		
Include Polana dallar	P11-1	C	C. A					

example for illustration purposes only



Opportunities Detail by programs and functions

- This table includes a detailed list of all activities for each Program, categorized by Function (Strategic, Compliance, Operational and Financial) and the type of Opportunity (Centralize, Centralize due to Restrictions, Duplicity, Missing, and Appropriate Level).
- The user can filter the list of activities by **Programs**, **Functions and Opportunity**. to perform a series of analyses.
- This will help to better visualize the Opportunities that exist in optimizing the GMO staffing configuration to become a more centralized organization.
- Particular attention should be paid to those activities that are Missing, have Duplicities or could be Centralized in order to enhance the GMO staffing configuration.
- This table can be **downloaded** as a **csv file** for further use.







examples for illustration purposes only

Table 2 - Minimum Employees for each Recommended Structure

Function	Small Hybrid	Large Hybrid	Small Centralized	Large Centralized
Strategic	1	1	1	1
Compliance	1	2	2	3
Operational	1	1	2	3
Financial	2	3	2	2
Total	5	7	7	9

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Recommended GMO Structure

Given the Current Workload and the Opportunities identified in Staffing Configuration, the tool will recommend a choice of Organizational Structures. The user has the option to select whether to migrate to a Hybrid or Centralized GMO structure.

Once this selection is made, the **Current Employee** configuration and cost is compared to the **Recommended Structure** and cost, and the **Employee Gap** is calculated. The structure is divided into the 4 functions (Strategic, Compliance, Operational and Financial).

The Recommended Structure is depicted as follows:

- Minimum Employees A minimum configuration of roles for the GMO will be recommended based on the model shown in Table 2
- Additional Recommended Employees This base configuration of the GMO will be augmented in order to absorb the activities to be centralized from the Programs as follows:
 - For each of the 4 functions, the number of roles currently executed at Program level that should be centralized will be totaled for all Programs
 - This total number of roles at the Program level will be adjusted by a factor of 5 in order to be centralized. This assumes that for every functional role, one centralized resource can manage 5 Programs.
 - If the suggested structure is **Hybrid**, the minimum roles that will be centralized are those from Compliance and Financial functions. These two functions include those activities that are most critical to ensure an effective oversight of grants.
 - If the suggested structure is **Centralized**, roles from all 4 functions (Strategic, Compliance, Operational and Financial) will be centralized.
- Minimum and Additional Recommended Employees will then be compared to the Current Employees configuration in order to get the Employee GAP.
- The Proposed GMO Structure Cost is calculated based on the recommended configuration and the average salary of the GMO's current employees.
- Finally, the Proposed GMO Structure Cost is divided by the total funding being managed by the department to get the Percent of Total Funding.
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Recommended Structure

When deciding whether to migrate to a Hybrid or Centralized structure, the following factors should be taken into consideration:

- Decentralized If existing is considered decentralized structure, recommendation is to transition to a hybrid structure as a next step with the recommended roles and their responsibilities
 - Decentralized structures are recommended to revise the activities and functions being performed at Program and GMO level to avoid duplicity and/or ensuring important responsibilities are performed by the appropriate stakeholder
 - Moving away from a Decentralized model will foster greater strategic alignment between Programs and public policy of the Health Department
 - Transitioning to a hybrid model would require more oversight and engagement from the GMO in all phases of grant management, specifically pre-award activities related to budget and grant proposal review and alignment
- Hybrid If existing is considered hybrid structure, recommendation is to transition to a centralized structure as a next step with the recommended roles and their responsibilities
 - Hybrid structures should review the specific Programs that require more oversight in the functions highlighted in the activities assessment
- **Centralized** If existing is considered **centralized** structure, recommendation is to review the roles and responsibilities according to current workload and performance

See the Attributes of each possible Recommend Structure for further perspective when defining final organizational structure

Attributes of each Organizational Structure

Decentralized

- Accounting and basic grant information is not easily accessible to all stakeholders
- GMO mostly fulfills administrative support to the Programs
- Inadequate written procedures and centralized oversight
- Risk of non-compliance with grant provisions
- Programs are not required to submit proposals to the GMO for review
- Lack of clear protocols for communication with federal agencies
- Grants might not be spent and completed in a timely matter

Hybrid

- GMO meets constantly with Programs and other offices like finance and accounting that are involved in the grant management
- Solid authority on reporting, approving proposals and oversight but the Programs and finance department take equal or more amounts of the tasks/authority
- Multiple channels of communication and departments involved in grant processes
- Compliance and fiscal support is centralized, but programmatic roles are not
- GMO provides some technical support related to federal regulations and interpretations to Programs

Centralized

- Programs are required to submit proposals and reports to the office for review
- Proposals are aligned with public policy and coordinated with budget office
- Office communicates directly with federal agencies with little to no middlemen
- All technical support related to federal regulations and interpretations are channeled thru GMO
- Strategic, Compliance, Operational and Financial roles are all supplied at GMO

Output - Recommended Structure





The following are typical Roles and Responsibilities that exist within each of the four functions:

Strategic	Grant Administrator	Liaison with Federal agencies and Programs; ensure public policies are aligned with programmatic objectives	
Compliance	Grant Administrator Liaison with Federal agencies and Programs; ensure public policies are aligned with programmatic objectives Grant Manager Managing and supporting the grants requirements and implementation, budget planning and monitoring Coordinator officer Ensure workplan and programmatic requirements are being followed Internal Auditor Compliance support and auditing functions Project Investigator PI Primary individual responsible for the preparation and administration of grants in accordance with compliance and policy regular Program Manager Liaison between Program and Budget Analyst at Finance Department, implements programmatic requirements and reporting of programmatic requirements Coordinator officer Coordinates efforts within the department in communication with the GMO Budget Officer Budgeting and financial record-keeping, post-award support for grants and financial reporting Budget Analyst Expenditure of Programs, pre-encumbrance reports, budget modification requests Budget Specialist Liaison between Payment Management System (PMS) and Program accounting Accounting officer In charge of accounting side of the office and leadership role within the office Accounting officer In charge of accounting side of the office and leadership role within the office Accounting officer In charge of accounting side of the office and leadership role within the office		
Operational	 Project Investigator PI Program Manager Specialist Coordinator officer 	Primary individual responsible for the preparation and administration of grants in accordance with compliance and policy regulations Liaison between Program and Budget Analyst at Finance Department, implements programmatic requirements and reporting to PI Recording and reporting of programmatic requirements Coordinates efforts within the department in communication with the GMO	
Financial	 Budget Officer Budget Analyst Budget Specialist Accounting officer Accountants 	Budgeting and financial record-keeping, post-award support for grants and financial reporting Expenditure of Programs, pre-encumbrance reports, budget modification requests Liaison between Payment Management System (PMS) and Program accounting In charge of accounting side of the office and leadership role within the office Keeping books updated and making sure the financial information is correct	

Source: eCivis Webinar: "Confessions of a Grant Writer: How to Build a Grant Team"; Health Department interviews, team analysis





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Cost Distribution

Once the ideal Organizational Framework has been defined; and salaries, fringe benefits and allowable Administrative Costs for the GMO have been totaled, these costs are distributed among Programs as follows:

- The total GMO cost is multiplied by the allocation percentage per Program, defined in proportion to the complexity of managing each Program
- For grants that have restrictions on allowable Administrative costs, the cost allocations is capped at the maximum allowed
- The balance of unallocated costs resulting from these restrictions is then redistributed among the Programs without grant restrictions
- Final Structure Cost Distribution shows the allocation of the recommended GMO structure among each program based on their complexity level.
- **Distribution of Costs Among Programs** shows the percentage distribution of Final Structure Cost for each program.
- Costs as a Percentage of Program Funding is calculated by dividing the cost allocated to each program by the program's available funding.
- The results of this toolkit and its analysis should facilitate a discussion with funding agencies to ensure administrative costs related to optimizing a GMO structure are considered in the funds authorized and in the Health Department budget.



[™] GMO Structure Optimization Toolkit

Summary of Program Data (Workload)

Programs	Funding	Full-Time Employees	Active Grants Accounts Created		Financial Transactions	Drawdowns	Program Maturity	Program Complexity	
Health Disparities	\$10,162,773	53	1	1	20	20	New	Simple	
Workforce Program	\$19,678,685	142	1	3	33	33	New	Complex	

Cost Distribution

Program	Final Structure Cost Distribution	Distribution of Costs Among Programs	Costs as Percentage of Funding	
Workforce Program	\$360,027.09	52.73%	1.83%	
Health Disparities	\$322,782.91	47.27%	3.18%	

Recommended Structure			Structure		Summary of	Summary of Opportunities			Programs	
			Centralized V					All	~	
Role	Minimum Employees	um Employees Additional Required		Employee Gao	Programs	Number of Activities	Complexity	Opportunity		
*	initiation employees	ritanitoriarinequirea	content employees	employee dop	Workforce Program	15	Complex	Appropriate Level		
Financial	2	0.60	10.00	-7.40	Workforce Program	10	Complex	Centralize		
Operational	2	1.85	8.00	-4.15	Workforce Program	21	Complex	Duplicity		
Compliance	2	1.00	2.00	1.00	Health Disparities	8	Simple	Appropriate Level		
Strategic	1	0.80	3.00	-1.20	Health Disparities	24	Simple	Centralize		
					Health Disnarities	14	Simple	Dunlicity		

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Data Tables

This final output includes a series of tables containing the raw data input by the user and presented graphically in the Output Forms.

- Summary of Program Data (Workload) Table: shows all data captured in the Current Workload Input Form, including total federal funds managed, total number of grants, new vs. continuous Programs, FTEs, accounts created, financial transactions managed, drawdowns requested and programs' complexity level.
- Cost Distribution Table: shows final GMO Structure Cost Distribution by programs, percent distribution of costs among programs and the costs as percentage of funding.
- Recommended Structure Table: shows the staffing configuration of the recommended GMO structure divided by the 4 functions (Strategic, Compliance, Operational and Financial) comparing it with the current employee configuration and existing gap.
- Summary of Opportunities Table: shows all programs, their complexity level, and number of activities with each type of opportunity





Data Download- Data can be downloaded from each table by pressing the three dots symbol on the top right corner and selecting the "Export data" option. It will save the data as a comma separated value (**csv**) file in the selected folder. The file can be opened in Excel.



